

The new C5100 Battery Testing System for use in retail stores will immediately improve your business by improving customer care, increasing revenue, and reducing costs associated with battery replacements.



Improve Customer Care

- Provide an **immediate diagnosis** of common customer issues - find out if it's the battery or the handset
- Differentiate from the other 5 stores in the mall or down the street – **drive traffic** with a unique service
- Support an Extended Warranty Program that includes the battery with **confidence**

Generate Added Value

- Generate **additional revenue** at **high margins** through sales of refurbished batteries
- Generate **additional revenue** by identifying bad batteries in your store and selling new ones on the spot
- Generate **additional revenue** by selling battery testing services
- Generate **additional revenue** by attracting and keeping customers in your store longer
- **Save money** on extended warranty coverage on batteries by using refurbished batteries
- Increase **customer satisfaction** and **loyalty** by providing a service with clear and immediate value



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The C5100 Battery Testing System includes upgraded versions of the C5100 Battery Analyzer and RigidArm™ Universal Adapter plus new BatteryStore™ software



C5100 Battery Analyzer

- Proprietary **QuickSort™** Technology
- **30 Seconds** to Sort Good/Low/Poor State of Health (SoH)
- **Charge** capability
- **Boost** function to “Wake Up” batteries with protection circuits triggered
- **Cycle** test provides numerical capacity value if needed

BatteryStore Software

- **Provide** your customers with a receipt or service report
- **Record, analyze, and export** your battery test results to see how much money you are saving
- **Initiate** testing from your PC



RigidArm Universal Battery Adapter included:

- **Universal** battery adapter suitable for most battery types
- Allows **multiple** mounting orientations
- New design with **increased** robustness



Save Money on Battery Replacements

During a 1 month period with a US Carrier...

- **10 Stores**
- **2,682 Batteries Tested**
- **1,981 Good Batteries Saved (74%)**
- **Approximately \$30,000 Savings**
- **Payback = < 1 month**



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